

A native Atlantan, Monica Scarbrough grew up in College Park, and current resides in Fayette County. She attended Mercer University, where she received a BS in Business Administration, Summa Cum Laude.

Monica is an experienced senior level development professional with over twenty years of demonstrated success in major/leadership gift fundraising in higher education. Prior to joining GSU's development team in August 2005, Monica served in a variety of development roles at Georgia Institute of Technology, including Corporate Liaison Officer, assistant to the Director of Government Relations, Assistant Director of Development for the College of Engineering, and Director of Development for the Schools of Aerospace Engineering and Materials Science and Engineering. During her tenure at Georgia Tech, Monica was a member of the development team that worked collaboratively together to successfully complete a 5 year, \$712M Capital Campaign.

Monica currently serves as Assistant Vice President for Development for the J. Mack Robinson College of Business, and is the longest serving development officer at Georgia State University. She is consistently one of the top fundraisers at Georgia State, focusing primarily on leadership gifts. In her role as lead development officer for Robinson, she is responsible for planning and executing all development and advancement strategies for the college. Monica is passionate about student success, and works closely with the Robinson College Honors Mentoring Program, Panthers on Wall Street, and Panthers in the Valley.

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